GUIDE TO BUSINESS INVESTMENT



Surging the second second second

CEDAR RAPIDS

IOWA CITY



Fastest Area to Save for Your First House (2022)



Best City for Millennials (2022)



Most Livable College Towns (2021)

#4 ^{Be} (2

Best Cities for Working Parents (2022)





This photo and the background photo by Christopher Hunter

STATE OF IOWA

in energy generated from renewable energy resources — 62% of the state's electricity is derived from renewable energy (2022)

Cost-of-Living Index (2022)

#1

#7

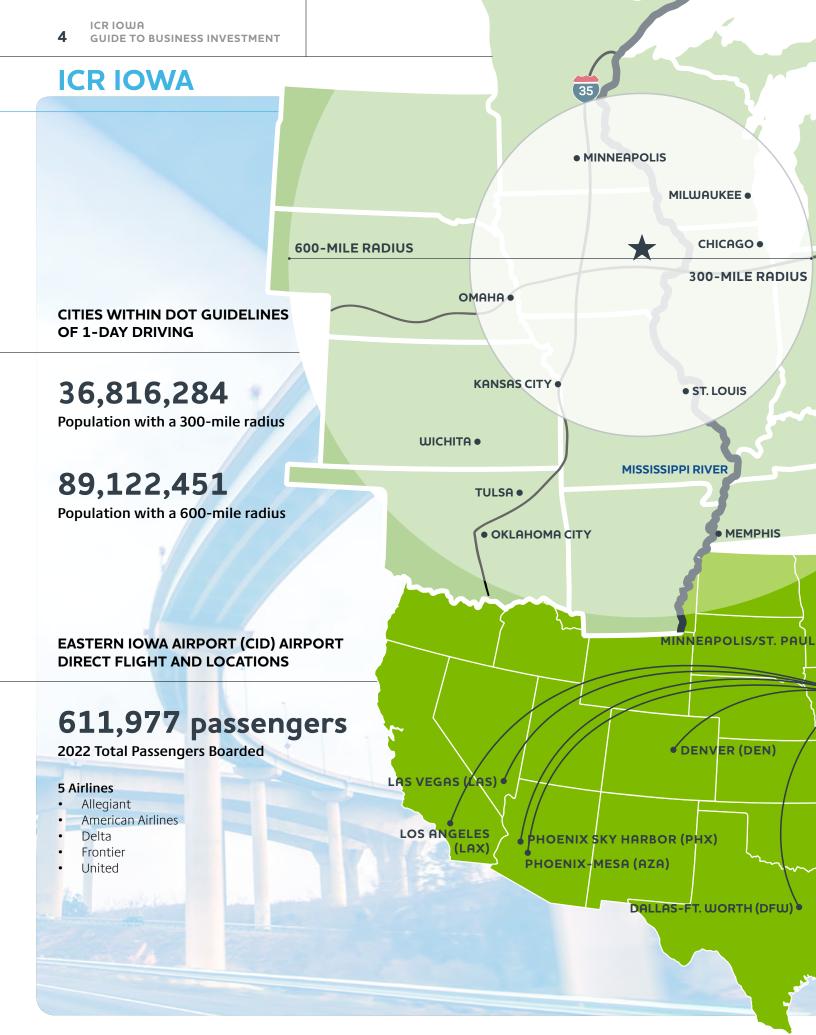
in Opportunity (2021)



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CEDARRAPIDS.ORG

IOWACITYAREADEVELOPMENT.COM



INFRASTRUCTURE

The ICR region is ready to support all forms of shipping through transload capabilities and the numerous road, rail, and air modes of transport. For information on all providers, please visit cedarrapids.org.

WAREHOUSING, DISTRIBUTION AND FULFILLMENT

Over eight warehousing, distribution, and fulfillment corporations are available to assist large and small businesses with their needs.

UTILITIES: WATER AND ENERGY

- While specifics for sites will vary based on the local provider, in Cedar Rapids, there is up to 34 million gallons per day of excess water capacity. For full details on the City of Cedar Rapids, please visit cedar-rapids. org. For other location information on water capacity, please visit edarrapids.org.
- Over five established providers are available for all electric and gas needs.

BY ROAD

Approximately 50 freight and trucking companies can serve your business. Businesses in Cedar Rapids, Iowa City, and the towns in between are prepared for large and small projects.

BY RAIL

Five rail lines, including Union Pacific, can assist you with all shipping needs your business may have.

BY FIBER

Six well established fiber optic providers are well equipped to serve residential and commercial needs when it comes to connecting to the internet.



DETROIT •

INDIANAPOLIS

• NASHVILLE

MSP

CLEVELAND

80

COLUMBUS

WORKFORCE AND LABOR

QUALITY OF LIVING

COST OF LIVING

INDEX (2022 Q3 COLI) Cedar Rapids Metro Area - 88.7

Iowa City Metro Area -93.0

COMMUTE TIME

Average for ICR Region: 22.9 minutes

United States Average: 26.9 minutes

IWD LABORSHED ESTIMATED LABOR FORCE **POPULATION** 729,401

AGE DISTRIBUTION OF ICR REGION

| 60–64 years | 27,919 | 25 |
|-------------|--------|---------|
| 55–59 years | 30,956 | 25+ |
| 50–54 years | 28,821 | EDUCA |
| 45–49 years | 27,701 | ATTAINM |
| 40–44 years | 28,345 | |
| 35–39 years | 31,615 | |
| 30–34 years | 30,991 | |
| 25–29 years | 34,286 | |
| 20–24 years | 43,328 | |
| 15–19 years | 33,923 | |
| 10–14 years | 30,695 | |
| 5–9 years | 28,704 | |
| | 28,887 | |
| | | |

+ ICR TION **1ENT**



- Less than high school graduate **5%**
- (includes equivalency) 26%
- Some college or associate's degree **32**%
- Bachelor's degree or higher 37%

DIVERSITY, EQUITY, AND INCLUSION

IMMIGRATION

Immigration Population Stats:

- 2016: 24,043

Catherine McAuley Center

- Immigration services
- Community Leadership Refugee Alliance of Linn County and Immigrant Concerns
 - More than 40 public and non-profit agencies and businesses involved
- - **100% of clients** entered the workforce and established financial self-sufficiency upon completion of the resettlement program
- Forecast
 - Approximately 200-300 refugees and immigrants per year for the foreseeable future

LOCAL INITIATIVES

Inclusive ICR

DEI Index 2022

Gateways for Growth - 2019 Awardee

Iowa City Government Alliance for Race and Equity (GARE)

OTHER PROGRAMS

Over **25 local programs** supporting the immigrant population in advocacy, education, employment, family, the federal government, health, legal, interpretation services, and ethnic community groups.



EDUCATION

AREA COLLEGES AND UNIVERSITIES WITHIN 100-MILE RADIUS (* = PRIVATE INSTITUTION)

- Allen College*
- Central College*
- Clarke University*
- Coe College*
- Cornell College*
- Eastern Iowa Community College
- Grinnell College*
- Hawkeye Community College
- Iowa State University
- Iowa Wesleyan University*
- Kirkwood Community College
- Loras College*
- Luther College*
- Marshalltown Community College
- Mount Mercy University*
- Southeastern Community College
- St. Ambrose University*
- University of Dubuque
- University of Iowa
- University of Northern Iowa
- Upper Iowa University
- Wartburg College*

KIRKWOOD COMMUNITY COLLEGE has well-established specialization programs that assist employers in upskilling their workforce. KCC also provides Industrial New Jobs (260E) and Existing Jobs (260F) training programs through grans to offset costs employers may incur.

IOWA STATE UNIVERSITY CENTER FOR INDUSTRIAL

RESEARCH AND SERVICE (CIRAS) works with small and mid-size employers across the state of lowa that are working to find solutions for a variety of business problems. The main area of expertise of CIRAS is in technology, as seen in their work with Industry 4.0, to upscale and automate manufacturing. CIRAS also are subject matter experts in process improvement, leadership development, and organizational excellence.

INSTITUTE FOR DECISION MAKING (IDM) AT THE

UNIVERSITY OF NORTHERN IOWA are strong partners in delivering results to lowa communities in economic and community development. IDM specializes in conducting applied research, marketing communities and organizations, and creating strategic plans for organizations.

TIPPIE COLLEGE OF BUSINESS AT THE UNIVERSITY

OF IOWA is a local partner in several areas of local development. Through numerous degree options, they produce an educated workforce, publish relevant research, and assist in making employer connections.



AS OF JANUARY 2023

CERTIFIED SITES

BIG CEDAR INDUSTRIAL CENTER 1,078 ACRES TOTAL: 890 CERTIFIED ACRES

- Located at Edgewood Road and 76th Street SW in Cedar Rapids, IA
- A1 and A2 as certified sites
- Transload facility and class 1 rail run adjacent to the site
- Alliant Energy's new Hunter Field substation servicing up to 50 MW of electrical capacity to the site

Located at

Edgewood Road

as certified sites **Alliant Energy**

MW of electrical

2

216

3a

55

5

13

7

38

9

109

11-13

loads



CID SUPER PARK 1,214 ACRES TOTAL: 582 CERTIFIED ACRES

17 and 76th Street SW in Cedar Rapids, IA 2 Tract 1 and Tract 2 3 servicing up to 15+ 4 N/A 3a 10 100 9 8 5 21 11 12 12 1541 13 Cit SUPERPARK PARCEL # ACRES FARCEL # ACRES PARCEL # ACRES PARCEL # ACRES PARCEL # ACRES PARCEL # ACRES 258 1 -3 108 14 13 6 29 8 80 10 79

324total

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PROJECT SUCCESS HIGHLIGHTS

| COMPANY | NY YEAR PROJECT TYPE INI | | INDUSTRY CLUSTER | CAPITAL INVESTMENT | |
|----------------------|--------------------------|--|--|-----------------------|--|
| BAE | 2020 | New Construction | Construction Adv. Manufacturing, Engineering | | |
| FedEx | 2021 | Expansion | Logistics & Distribution | | |
| JRS Pharma | 2022 | xpansion Adv. Manufacturing | | \$18,000,000 | |
| Altorfer | 2022 | Expansion | Sales/Service | \$40,000,000 | |
| Eastern Iowa Airport | 2022 | Expansion | Government, Transportation \$ | | |
| Coggon Solar | 2022 | New Construction | Energy | \$150,000,000 | |
| Sub-Zero | 2022 | Business Attraction: New Construction | Adv. Manufacturing, Engineering | \$140,000,000 | |

For a full list of Building to a Billion projects, please visit cedarrapids.org.

TAX DESCRIPTION AND BENEFIT IN IOWA

| Corporate Income Tax | Target rate of 5.5% | | |
|--|--|--|--|
| Based on tax triggers each year to identify the capacity to make a cut or not. | Current Corporate Income Tax Rates 2023: | | |
| | \$0-\$25,000 5.5% | | |
| | \$25,001-\$100,000 5.5% | | |
| | \$100,001-\$250,000 8.4% | | |
| | >\$250,000 8.4% | | |
| Property Tax (machinery and equipment) | No Tax | | |
| Personal Property Tax | No Tax | | |
| Sales Tax (machinery and equipment) | No Tax | | |
| Inventory Tax | No Tax | | |
| Computers | No Tax | | |
| Pre-Installed Software | No Tax | | |
| Utilities Sales Tax | No Tax on the purchase of electricity, natural gas, and water used in qualifying production activities | | |

DOING BUSINESS IN IOWA

Iowa's High Quality Job Program

- Investment tax credits; sales tax refunds; research activities tax credits
- Amounts are based on number of qualifying jobs, wage and benefits, and amount of investment

Unemployment Insurance

 Tax rate is determined by employer's benefit ratio; calculated using unemployment benefit history, covered wage growth, and balance of Iowa's Unemployment Trust Fund

Right to Work

• Iowa has been a "right to work" state since 1947.

Workers Compensation

 lowa requires workers compensation by law to cover medical care and provide disability benefits for injured workers. Prior to COVID-19, lowa employers were experiencing a consistent decrease in workers compensation claims filed.

Utility Rebate and Efficiency Programs

- Custom rebates for all types of high energy efficient equipment and lighting
- Free energy design assistance and financial incentives to help offset the cost of implementing energy-efficient strategies

RISE Road Funding

• Funding for new or improved streets, roads, and bridges for public use administered by the Iowa Department of Transportation

Rail Funding

• Financial assistance to strengthen, enhance, or preserve lowa's rail transportation system

Iowa New Jobs Training

- Employee training at reduced or no cost for participating businesses for the purpose of manufacturing, processing, assembling products, warehousing, wholesaling, or conducting research and development
- Program can be administered through a local community college

New Jobs Tax Credit

- One-time tax credit for participating businesses for the purpose of manufacturing, processing, assembling products, warehousing, wholesaling, or conducting research and development expanding their lowa workforce
- May be eligible for reimbursement up to 50% of the award amount for on-the-job training
- May be eligible for a corporate tax credit if Iowa employment increases by at least 10%

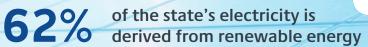
Property Tax Exemption/Rebates

- Industrial Property Tax Exemption (427B)
 - Eligible to value added by new construction or remodeling. Partial exemption over 5 years: 75%, 60%, 45%, 30% 15%, respectively.
- Methane Gas Conversion Exemption
 - Eligible for properties used in processes to decompose waste and convert waste to gas, property used to college gases produced as a byproduct of waste decomposition and property used to convert gas to energy

Research Activities Tax Credit

- Tax credits for expenditures including wages for performing or supporting research activities, supplies, and 6.5% of expenses related to contract research
- Research may include manufacturing process
 improvements
- Iowa follows the federal research credit requirements

CLEAN ENERGY AND SUSTAINABILITY



5,300 jobs have been created in Iowa by the Clean Power Industry

LOCAL INITIATIVES

CITY OF CEDAR RAPIDS & AND CITY OF IOWA CITY

Reduce carbon emissions 45% bv 2030 and net-zero by 2050

ALLIANT ENERGY

- In 2021, **42%** of Alliant Energy's generation in Iowa came from renewable resources.
- **Clean Energy Vision:** By 2030: Reduce our fossil fuel generation CO₂ emissions by 50% from 2005 levels
 - Reduce our electric utility water supply by 75% from 2005 levels
 - Electrify 100% of company-owned lightduty fleet vehicles
- By 2040: Eliminate all coal from our generation fleet
- By 2050:
 - Aspire to achieve netzero CO₂ emissions from the electricity we generate

CITY OF CEDAR RAPIDS

Community Climate Action Plan

CARBON-FREE

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- Increase renewables to 70-100% electricity
- Increase transport sector's share of lowemission energy to 35-65%
- Eliminate coal, reduce carbon in industry 56-90%, and sequester remaining carbon

MIDAMERICAN ENERGY

- 88.5% of all electricity delivered to lowa customers came from renewable resources.
- Wind Prime project, if approved, is expected to get 100% of all MidAmerican electricity delivered to lowa customers coming from renewable generation.

CITY OF IOWA CITY

Resources for Businesses

- Electric Vehicle Charging Station Rebate Program
- Green building design in Iowa City
- . Transportation federal incentives and assistance – bus pass programs, etc.

ITC MIDWEST

- **57%** of electricity generation connected to ITC Midwest system comes from renewable resources
- ITC Midwest has connected 40 projects representing 4,939 megawatts of new generation since 2008, including 4,232 megawatts of renewable energy production capacity. ITC Midwest is currently working on connecting additional for another 860 megawatts of new renewable generation.

UTILITY-SCALE SOLAR

Interconnected solar panels/ arrays that convert sunlight into electricity for the primary purpose of wholesale or retail sales.

Coggon Solar LLC

- 640-acre solar farm
- Generate up to 100 MW
- Non-permanent and fully . removed after 35 years
- Generate reliable and affordable electricity for CIPCO's members for 20 years

Duane Arnold Solar LLC

- 1,000-acre solar farm
- Generate up to 200 MW
- If approved, Alliant will

own and operate **Alliant Energy**

- **Community Project**
- Alliant Energy builds, owns, and maintains a dedicated community solar garden for participating subscribers.
- Subscribers can cover up to 100% of energy usage for residential and commercial use.

MidAmerican Solar

- MidAmerican operates six solar projects around lowa
- Delivering up to 141 MW

RISK MITIGATION PLANS

- View City of Cedar Rapids • at cedar-rapids.org.
- View City of Iowa City at icgov.org.

INTERNATIONAL

COMPANIES WITH INTERNATIONAL OWNERSHIP IN ICR IOWA

| COMPANY | | OWNERSHIP | INDUSTRY |
|--------------|---------------------------|---|------------------------------------|
| | ACP, Inc. | Ali SpA Milano, Italy | Adv. Manufacturing and Engineering |
| | Aegon USA | Aegon N.V. The Hauge, Netherlands | Financial |
| | Alpla Werke Alwin Lehner | Alpla Inc. GmbH & Co Hard, Austria | Adv. Manufacturing |
| | ELPLAST America | Elplast Zory, Poland | Food Manufacturing |
| XX .: | Evergreen Packaging, Inc. | Carter Holt Harvey, Ltd. Auckland, New Zealand | Adv. Manufacturing |
| | Freund-Vector Corporation | Freund Industrial Co., Ltd. Tokyo, Japan | Adv. Manufacturing |
| | Hibu | Yell Group Berkshire, United Kingdom | Digital Marketing |
| | JRS Pharma LP | J. Rettenmaier & Sohne GmbH & Co. Holzmuhle, Germany | Chemical Manufacturing |
| | Lesaffre (Red Star Yeast) | Lesaffre et Cie Lille, France | Food Manufacturing |
| | Loparex Inc. | ABN AMRO Holdings NV Amsterdam, The Netherlands | Adv. Manufacturing |
| | Nordex USA | Nordex Hamburg, Germany | Energy |
| | Pearson | Pearson PLC London, United Kingdom | Education Services |
| * •* | PMX Industries | Poongsan Corporation Seoul, Korea | Adv. Manufacturing |
| | Profol Americas, Inc. | Profol Kunststoffe GmbH Halfing, Germany | Adv. Manufacturing |
| | RUD Chain Inc. | RUD-Kettenfabrik Rieger & Dietz GmbH, Aalen, Germany | Adv. Manufacturing |
| | Schneider Electric | Schneider Electric SA Paris, France | Adv. Manufacturing and Engineering |
| ۲ | TCS | Tata Group Mumbai, India | Financial IT |
| ٠ | Trapeze ITS | Trapeze Group Inc. Ontario, Canada | Adv. Manufacturing |
| \$ | Wix | Tel Aviv-Yafo Israel | Web Design |

ADVANCED MANUFACTURING

For more detailed wage data, please visit cedarrapids.org.

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LARGEST EMPLOYERS IN GENERAL ADVANCED MANUFACTURING

- Whirlpool 3,000-5,000 employees
- Kinze Manufacturing 200–300 employees
- Procter & Gamble 400–800 employees
- Oral B 100–200 employees
- Centro 100–200 employees
- **PMX** 100–200 employees
- International Paper 200-300 employees
- Raining Rose
 100–200 employees

LARGEST EMPLOYERS IN SPACE & AVIATION

- Collins Aerospace
 8,000–10,000
 employees
 - BAE Systems 750–1,000 employees
- MidAmerican
 Aerospace Ltd
 Less than 50
 employees
- RIM Enterprises, LLC Less than 50 employees

LARGEST EMPLOYERS IN PHARMACEUTICAL / CHEMICAL MANUFACTURING

- JRS Pharma
 50–100 employees
- Cargill 400-500 employees
- International Flavors and Fragrances, Inc. (IFF) 100–200 employees
- H&H Chemical Manufacturer Less than 10 employees
- Trident Process, Inc 25–50 employees

INSTITUTES AND PROGRAMS TO SUPPORT A QUALIFIED WORKFORCE

University of Iowa

Engineering

Kirkwood Community College

- Advanced Manufacturing and Robotics Technologies
- CAD/Mechanical Engineering Technologies
- CNC Machining
- Electronics Engineering Technologies
- Energy Production and Distribution Technologies

Jones Hall Energy Training Center at Kirkwood

 Training facilities contain laboratories for hands-on learning experiences



FOOD PROCESSING

For more detailed wage data, please visit cedarrapids.org.

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LARGEST EMPLOYERS IN FOOD MANUFACTURING

- Quaker Oats 800–1,000 employees
- General Mills 750–1,000 employees
- Ingredion 150–250 employees
- Red Star Yeast 25–100 employees
- Frito-Lay Inc 25–50 employees

LARGEST SUPPLIERS/ EMPLOYERS WITHIN AGRICULTURE

- **Cargill** 400-500 employees
- Bayer Crop Sciences 300-500 employees
- Stutsman 200–300 employees
 - ADM 500–750 employees
- Diamond V 100-200 employees

INSTITUTES AND PROGRAMS TO SUPPORT A QUALIFIED WORKFORCE

Kirkwood Community College

• Agricultural Sciences

Iowa State University

• College of Agriculture



BIOSCIENCE

Note: For more detailed wage data, please visit iowacityareadevelopment.com or cedarrapids.org.

LARGEST **EMPLOYERS IN** BIOTECHNOLOGY

- Integrated DNA Technologies 1,000-2,000 employees
- **JRS Pharma** • 50-100 employees
- KemPharm ٠ 10-50 employees
- Vertex • Pharmaceuticals 50-100 employees
- **Digital Diagnostics** 100-200 employees

LARGEST **EMPLOYERS IN MEDICINE**

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- University of Iowa **Hospitals & Clinics** 16,000-18,000 employees
 - UnityPoint Health -St. Luke's Hospital 3,000-4,000 employees
- Mercy Medical • Center 2,500-3,000

INSTITUTES AND PROGRAMS TO SUPPORT A QUALIFIED WORKFORCE

University of Iowa

- Carver College of Medicine
- College of Pharmacy and Pharmaceutical Development •
- Center for Biocatalysis & Bioprocessing

Kirkwood Community College

- Medical Lab Technician
- Pharmacy Technician
- **Respiratory Therapist**
- Paramedic



EDUCATION TECHNOLOGY

INSTITUTES AND PROGRAMS TO SUPPORT A QUALIFIED WORKFORCE

University of Iowa

College of Education

John Pappajohn Entrepreneurial Center

iowa edtech collaborative

Iowa EdTech Accelerator

- Started in 2020, this intensive, highly focused 14-week program aims to propel early stage preor early-revenue companies in Iowa. The Iowa EdTech Accelerator provides:
 - Seed Capital for pre-revenue companies: \$25k initial capital and an additional \$75k if milestones are met
 - Coaching: weekly sessions with experienced entrepreneurial leaders
 - Education: workshops
 - Mentoring: access to mentor pool of experience founds and industry experts
 - \$1 million work of software and other perks: including AWS, and Google Cloud credits, massive discounts on CRM systems like HubSpot and Pipedrive, payroll software like Gusto, etc.
 - Technical services: hardware prototyping support
- lowa EdTech is a collaborative project led by lowa City Area Development Group with partners including
 - ACT
 - lowa Economic Development Authority
 - The University of Iowa

For more detailed wage data, please visit cedarrapids.org.

LARGEST EMPLOYERS IN EDUCATIONAL TECHNOLOGY

- Pearson
 1,000–2,000
 employees
- ACT 200–500 employees
- Leapfrog 100–200 employees

LARGEST EMPLOYERS IN EDUCATIONAL SERVICES

- The University of lowa
 14,000–16,000
 employees
- Cedar Rapids Community School District 3,000-4,000 employees
- College Community School District 800–1,000 employees

LOGISTICS AND WAREHOUSING

For more detailed wage data, please visit cedarrapids.org.

LARGEST EMPLOYERS IN TRANSPORTATION

- CRST 500-800 employees
- Don Hummer Trucking 200–500 employees
- Iowa Interstate Railroad, LLC 200–500 employees
- Eastern Iowa Airport 50–100 employees

LARGEST EMPLOYERS IN CONSTRUCTION

- Ryan Companies, US Inc. 25-50 employees
- Rinderknecht
 Associates Inc
 40-60 employees
- Miron Construction Co., Inc. 40-60 employees
- **Mortenson** 15-30 employees

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Estes Less than 10 employees

LARGEST EMPLOYERS IN WAREHOUSING

- Nordstrom 1000–2000 employees
- Worley Warehousing Inc. 100–200 employees
- Travero 100-200 employees
- AM-C Warehouses Inc. 10–50 employees

INSTITUTES AND PROGRAMS TO SUPPORT A QUALIFIED WORKFORCE

Kirkwood Community College

- 4-week Class A CDL program
- Warehouse Technician program
- Distribution and Logistics Management program

ROBUST COMMUNITY OF SUBCONTRACTORS THAT WILL SUPPORT BUSINESSES

- Modern Companies, Inc. 200-500 employees
- Price Electric 50-100 employees



SOURCES

- #3 Fastest Area to Save for Your First House (https://www.rentcafe.com/blog/rental-market/market-snapshots/ look-to-the-midwest-for-a-place-to-save-and-buy-your-first-home-as-a-renter/)
- #4 Best City for Millennials (https://www.fool.com/the-ascent/regional-awards/best-cities-millennials-midwest/#4)
- #13 Most Livable College Towns (https://smartasset.com/data-studies/most-livable-college-towns-2021)
- Best Cities for Working Parents (https://smartasset.com/data-studies/top-10-cities-for-working-parents-2022)
- #7 in COLI (https://www.cnbc.com/2022/07/13/top-states-for-business-iowa.html)
- **#1 in Opportunity** (Sara Clark, U.S. News managing editor)
- Airport Data: flycid.com
- **Population Age:** US Census
- Educational Attainment: US Census
- Commute Time: US Census
- Estimated Labor Force Population: IWD Laborshed
- Labor Force Participation Rate: IWD Laborshed
- Tax Rate Information: https://tax.iowa.gov/iowa-corporate-income-tax-rate-changes-2023
- Immigration Population: US Census
- 62% of states electricity is derived from renewable energy (American Clean Power)
- 5,300 jobs have been create in lowa by the Clean Power Industry (American Clean Power)
- All median wage data: JobsEQ

HEALTHCAREHEROES

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IOWACITYAREADEVELOPMENT.COM

